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Whit 1 Office Communication

Vocabulary

改変 restructuring department 部署 彤 independent 独立した 相対する人 counterpart 图 subordinate 部下 图 conflict 対立 慣習 convention 常識 common sense 图 psychology 心理 習慣、癖 custom 图 宗教 religion 人類学者 anthropologist 多様性 diversity ~に関係のある relevant (to ~) 認識、気づき awareness メタ認知の meta-cognitive

Pre-reading tasks

- Q1: How do you define "mergers and acquisitions"? What's your impression about that corporate activity?
- 02: Make pairs. Compare your answers with your partner's. Find similarities and differences.
- Q3: What would you do if your current employer suddenly announced that your company was being acquired by a foreign company? What are the positive and negative aspects?

Dialogue

Read the dialogue.

Nagahama : Are you alright, Mark-san? You look quite $\underline{}$.						
Mark: Well, actually I am. I am having trouble concentrating on my work.						
Nagahama : Why is that ?						
Mark : Well, you know, Nagahama-san, the working here in Tokyo is totally						
different from what we usually have in London. You're the manager of this department,						
and I am ³ manager, right? In London, people in managerial positions						
are given their own offices. But here, we all have to work in the same space.						
Nagahama : Oh, is that a big problem for you?						
Mark: Well, yes and no. It looks quite interactive, so I can communicate more with the other						
employees. But sometimes, my work 4 concentration, especially when						
checking these documents. Well, Nagahama-san, I have a request. May I tentatively use						
the meeting space over there? Nobody is using the room right now, so I think it's fine.						
Nagahama : You mean that meeting room in the corner? No, you can't use that space without a						
⁵ Even after making a reservation, if you use the space alone, it look						
so strange to everyone else. Please work at your desk, OK?						
Mark: Why? It doesn't make sense. If you want me to concentrate on document checking						
here at my desk, you have to ask them to $\underline{}$ their voices and stop talking						
about office ${\overset{7}{_}}$. Look, the people over there are just wasting time chatting.						
Nagahama : You know, Mark, "when in Rome, do as the Romans do", as they say.						
Mark : I KNOW! But, I don't understand this.						



Answer the following questions about the dialogue.

- 01: What's the possible relationship between Nagahama and Mark?
 - (A) Business counterparts
 - (B) Boss and subordinate
 - (C) Service provider and client
 - (D) Employer and employee
- Q2: What did Mark mean when he said "yes and no"?
 - (A) He does not like this working environment at all.
 - (B) He thinks he was given incorrect information about his job description.
 - (C) He wants to work independently in the unused room.
 - (D) He has mixed feelings about his working environment.
- Q3: What probably frustrates Mark the most in this working environment?
 - (A) The discrepancy in working conditions between Tokyo and London
 - (B) Long working hours in Japanese companies
 - (C) The seniority-based promotion system
 - (D) The top-management being so vague about his management policy



Read the following four voices about the dialogue.



It is easy for me to visualize the scenario described in the dialogue. Both Nagahamasan and Mark-san are experienced and successful business people who have established confidence in their respective styles of working as well as expectations of what an acceptable working space layout should be for managers. The way they are both handling the conflict between their expectations gives me the impression that neither of them have reached a truly professional level of global business expertise yet. I also can imagine that if I were to tell them my opinion on this matter face-toface they would disagree with me, however I stand by this evaluation.



It is so unprofessional of Mark to ask for an independent workspace. Everybody else works under the same circumstances, so he shouldn't be so selfish. As Nagahama-san pointed out, "when in Rome, do as the Romans do." He should get used to the working environment of Japanese companies. He is not in London.



I think this conflict arose from the differences of the social culture between London and Tokyo. In the context of Japanese society, there is the tendency to observe rules which are decided by general convention whether they are good or bad. Mark-san should have adjusted his attitude because he works in Japan now. However, I can sympathize with Mark-san. So when he wants to work alone in the meeting space, he should reserve in advance and ask Nagahama-san to persuade the co-workers.



As is often the case with organizational restructuring, people will get really frustrated in unfamiliar working environments. In this situation, any minor issues, including noisy office space, can easily get on one's nerves. In this light, Nagahama-san's imposition of a single-sided perspective on Mark-san must be considered ineffective. Nagahama-san, being a manager of this office, should take more time discussing intercultural differences with Mark-san, I think.



Choose the opinions you agree and disagree with the most, and explain why you think so. Compare your answers with your partners.



Do you have any other opinions about the dialogue?

Reading

Read the following text.

What is ethnocentrism?

Human beings are judgmental creatures. But, where does your judgement basically come from? Ethics? Common sense? A sense of values? Well, one possible answer, although some may argue about this, may be your "culture" deeply inscribed in your psychology. This judgement process based on your culture-specific perception often becomes a problem when you think about another culture in particular

Ethnocentrism is the act of judging another culture. You often base your judgement upon cultural standards. You may find yourself ethnocentric very often when you judge another group's collective behavior, including linguistic behavior, customs, and religion, which are all unique to each ethnicity's cultural identity.

According to cultural anthropologist, William Sumner, ethnocentrism is defined as "the technical name for the view of things in which one's own group is the center of everything, and all others are scaled and rated with reference to it." In the 21st century, which is the era of cultural diversity, an increasing number of people face problems, the cause of which is more or less relevant to one's ethnocentrism, even in daily communication situations. There is no one-size-fits-all solution, but one way to improve this situation is to raise people's awareness about cultural diversity and thus to be more aware of ethnocentrism at a meta-cognitive level.



Go back to the dialogue. Analyze what kind of ethnocentrism you observe in the dialogue? Compare your answers with your partner's.



Make pairs. In order to improve this communication, think how you (as Nagahama-san) should address the issues. Write your own improved dialogue.



Listen to three groups' improved dialogues. What did you learn from the other groups' dialogues?



Topte 1 : Office & Clarical work	3	□custom	图 習慣、癖
☐ Smoking is prohibited in	℩優このエリアでは禁煙です	□religion	
this area.		□anthropologist	② 人類学者
\square a cardboard box	❷段ボール箱	□diversity	②多様性
\square a company directory	社員名簿	\square relevant (to \sim)	●~に関係のある
☐ a file drawer		□awareness	②認識、気付き
☐ a photocopier	②コピー機	☐meta-cognitive	●メタ認知の
☐ a stapler	ポチキス		
☐ air-conditioning	2 空調設備	Topic 2 : Organization	
equipment		CEO (Cheif Exsecutive Officer)	畲最高経営責任者
atmosphere	@ 雰囲気	*CFO (Cheif Financial Officer)	最高財務責任者
certificate	② 証明書	☐a cooperative association	na協同組合
deadline	⋒締め切り	□a deputy chairman	@ 副議長
document	② 書類	□a general manager	
☐ facilities		□a subsidiary	分子会社
☐ to introduce a new system	℩動新システムを導入する	*a parent company	親会社
☐ to laminate a paper	⑩紙をラミネートする	□advisor	省 顧問
☐ to make a photocopy	働コピーを取る	□an acting manager	⋒部長代理
☐ office equipment	⋒オフィスの設備	□an affiliated company	@ 系列会社
☐ office layout	⋒オフィスの配置	□an assistant chief	②課長代理
office supplies	❷ 事務用品	□an incumbent officer	♂現役の職員
☐ office gossip	⋒社内のゴシップ	□auditor	@ 監查役
out of order	⑥故障している	□colleague	② 同僚
overhaul		□executive	
☐ partition	❷間仕切り	□president	② 社長
pending	№保留の	□receptionist	@ 受付
procedures	❸手続き	secretary	② 秘書
\square put things in order	●ものを整頓する	□subordinate	② 部下
\square to renovate an office	●オフィスを改装する	□boss	② 上司
stationery	② 文房具	☐ the accounting section	金会計課
\square to relocate the office	●オフィスを移転する	☐the board of directors	②理事会
\square to shred papers	❶紙を裁断する	☐the finance department	@ 経理部
under repair	⑥修理中	☐the general affairs	
☐ restructuring	♂改変	department	
department	部署	☐the human resources	《公人事部》
□independent	●独立した	department	
□ counterpart	❷相対する人	☐ the labor relations section	@ 労務課
subordinate	省 部下	the liaison section	② 涉外部
□ conflict	分立	☐the maintenance crew	②整備班
□ convention	❷慣習	the procurement section	②調達部
□ common sense	3 常識	☐the public relations	省 広報部
psychology	❸心理、性格	department	